

The Florida Society of Plastic Surgeons' VIP Member Benefit Program

A Valued Industry Partner (VIP) is a company that enters into an agreement with FSPS to provide our members with a valuable discount on the products and/or services they offer Plastic Surgeons. See the discounts below available exclusively to FSPS Members.



A leader in nutrition science, **Abbott Nutrition's** goal is to deliver nutrition products and education that help people across the world live their best life. We support Plastic Surgeons with Juven, which is an over the counter targeted amino acid nutrition therapy. Clinically shown to expedite incision healing and enhance collagen formation. A 25% discount for offices who setup an account on the Abbott Store to purchase and resell Juven.

Abbott Nutrition Contact:

Perry Morgan perry.morgan@abbott.com 614-747-5728
Angela Hamilton angela.hamilton@abbott.com 407-457-9087



Since 1975, the **American Association for Physician Leadership** has helped physicians develop their leadership skills through education, career development, thought leadership and community building. FSPS members will be offered member rates.

AAPL Contact:

Dawn McKnight – dmcknight@physicianleaders.org 813-636-2817



Applied Medico-legal Solutions Risk Retention Group, Inc. (AMS RRG) – 10% off all standard pricing for annual Medical Malpractice Liability premiums.

AMS Contact:

Harry K. Moon, MD– hmoon@AMSRRG.com 954-990-7052



ARX is offering cost plus or “interchange” plus pricing as well as a free EMV (Chip Card enabled) terminal to anyone that needs one. We will perform a no cost audit of any members current program to determine the potential savings of switching to this pricing model.

ARX Contact:

Brian Fatigati – brian@arxpay.com 407-797-5829



Plastic Surgery Instrumentation **ASSI** Show Pricing Year Round!

ASSI Contact:

Jim Allan – jallan@accuratesurgical.com 516-589-2149



Biodermis purchasing offices: Additional 10% off the professional discounted prices. For referring offices: Personalized 10% off coupon code for patients' use.
(Representative must be contacted to take advantage of these offers).

Biodermis Contact:

Sean Mahoney – seanm@biodermis.com 702-260-4466



Black & Black Surgical offers high quality plastic surgical instruments including liposuction cannulas, high flow suction aspirator, fluid counting infiltrator and fat harvesting / re-injection cannulas to include Puregraft™ and Red Head™ fat collection systems. Black Diamond™ Rasps, Tebbetts™ instruments, NobleTouch™ Bipolar Forceps, Endoplastic instruments and equipment.

A 10% discount is applicable to all products: excludes the vibrasat power system and repair services.

Black & Black Surgical's Contact:

Ian Lacey - ianlacey@blackandblacksurgical.com 816-868-3225



Black Talon Security - 10% discount on Cybersecurity Services which include: an initial cybersecurity audit, live (webinar-based) cybersecurity awareness training, quarterly vulnerability scans of your internal and external network, and penetration testing

10% discount on HIPAA Compliance Services which include: Security/Privacy Officer training, staff training, risk management assessment, review and assistance with policies and procedures, etc.

Black Talon Security Contact:

Paul Murphy – paul.murphy@blacktalonsecurity.com 800-683-3797



Capital Preservation Services specializes in income tax planning for self-employed Plastic Surgeons paying an excess of \$100,000 in taxes each year. The Tax Attorneys and Consultants at CPS can help you legally minimize your tax liability by up to 40% with their structuring and planning.

Contact Wilson Dallas at CPS for a free tax savings analysis to see how much you could be saving with the right plan and structure in place. Taxes will be going up and now is a crucial time to start planning in order to save.

FSPS members will receive a 10% discount on all initial fees to CPS. CPS also offers group discounts to practices with multiple partners.
There is still time to save in 2020, act now!

CPSLLC Contact:

Wilson Dallas – Wilson@cpsllcms.com 601- 927-1679



Christopher Nuland, Esq., lobbyist and attorney has had a long time relationship with The Florida Society of Plastic Surgeons. Mr. Nuland is available to all FSPS members.

Don't forget to ask about the FSPS discount!

Christopher Nuland, Esq. – nulandlaw@aol.com – 904-355-1555



Doc-DI is now offering to FSPS members a free evaluation of your current insurance and a 20% discount on Disability products. Also, FREE life insurance for some healthcare workers.

Many of our FSPS members in Florida experienced what it was like to be unable to practice during the initial start of the Pandemic. If you were unable to practice in your occupation because of a disability, this also occurs. As Physicians continue to put themselves at risk, we are providing more specialty disability and life insurance protection for less. We have negotiated discounts for members of FSPS and are able to cover over 65% of current earnings.

Because of the current situation, many of the underwriting restrictions have been lifted to facilitate both Disability and Life policies for you with policy benefits offered up to age 70 and beyond.

Serving Doctors for over 30 years, we can provide peace of mind during these difficult times. Please e-mail or text us for your FREE personal evaluation.

DOC-DI.com Contact:

Maureen Kirschhofer, CLU, ChFC – maureenk1@bellsouth.net 904-730-9654



ORDER RYANODEX® (DANTROLENE SODIUM) FOR YOUR OFFICE-BASED SURGERY CENTER TODAY

By ordering directly from Eagle, FSPS receives exclusive benefits:

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Annual supply of mock drill vials at no cost

Shelf life of 33 months from manufacture date

In the treatment of malignant Hyperthermia (MH), only the Ryanodex formulation of dantrolene sodium allows for rapid response with 1 vial, by 1 provider, in less than 1 minute.

Eagle Pharmaceuticals Contacts:

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West coast/Tampa: Brandon Derrick – 551-579-2044 – bderrick@eagleus.com

North Florida/Orlando: Nick Fuller - 904-584-5320 - nfuller@eagleus.com

TLH/Panhandle: Morgan Sansing - 205- 567-6769 - MSansing@eagleus.com
www.eagleus.com



Edgewood Healthcare Advisors (a division of EPIC Brokers) provides customized medical malpractice insurance and risk management solutions for physician practices and healthcare facilities around the country. Medical Malpractice Program with a 5-15% discounts depending on location and eligibility

Edgewood Healthcare Advisors Contact:

Teddy Gillen - teddy.gillen@epicbroker.com - 404-719-4442



Emergency Services Training is a group of four health care professionals with over 140 years of pre-hospital, critical/intensive care, and anesthesia experience and over 100 years of clinical instruction. . Our classes are 100% stress-free and are usually completed in 2-3 hours, depending on class size and courses needed. We can do multiple courses in the same session/day and have your new, updated certifications delivered immediately.

Emergency Services Training Contact:

Mike Ducharme - afdretired@earthlink.net (407) 467-0141



Galatea Surgical, Inc. is committed to enhancing and extending the life of aesthetic plastic and reconstructive procedures through the use of the next generation biomaterial, P4HB (poly-4-hydroxybutyrate). Galatea Surgical offers the First and Only 3D surgical scaffold for plastic and reconstructive surgery.

Galatea is offering 10% off list price - EXCLUSIVELY to FSPS Members!

Galatea Contact:

Lauren Graham Wohlwend - lgraham@galateasurgical.com 941-387-4543



Introducing **ILLUSIO**. The next generation in computer imaging. Featuring the latest in 3D augmented reality technology, Illusio combines a fluid and lifelike 3D virtual image of your patient's breasts with a live image of her face and body to transform an iPad into a virtual mirror. Your patients can now see themselves and their future bodies in real time. When patients are able to see just what they will look like after surgery, size and outcome anxiety is reduced and patient satisfaction rates climb

Illusio Contact:

Travis Eckert, Vice President of Sales – travis@illusioimaging.com 904-386-3231

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International Bancard is a nationally recognized merchant service provider specializing in Zero Cost Processing- let us show you how to reduce your fees to \$0.00!

International Bancard Contact:

Michelle Blair - mblair@intlbankcard.net – 877-261-5436



LendingUSA is a leading provider of patient financing for elective medical procedures. Our platform allows patients to pay the out-of-pocket costs for procedures in low monthly payments, while ensuring you get paid quickly and reliably.

\$100 SIGN UP OFFER!

All FSPS members that are not currently a LendingUSA merchant will receive a \$100 American Express Gift Card upon successfully enrolling with the company.

How LendingUSA Helps Your Practice

No provider fees on prime loans. When you perform a \$5,000 procedure, you receive \$5,000

We approve loans up to \$35,000 so you can grow revenue with more high-cost procedures.

Our high approval rates include a wide range of credit scores, empowering you to help more patients afford treatment with our simple one-page application that can be completed in minutes, treatment can start the same day a patient is approved!

LendingUSA Contact:

Matthew Lorton - matthew@lendingusa.com - (800) 994-6177 Ext. 539



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Media Sophia Contact:

George Magalios - george@mediasophia.com 561-701-8612



MODERNIZING MEDICINE

Modernizing Medicine® is transforming how healthcare information is created, consumed and utilized in order to increase practice efficiency and improve patient outcomes. As the healthcare landscape continues to transform and evolve, we are dedicated to supporting plastic surgery practices with our suite of plastic surgery-specific products and services developed with practices just like yours in mind. Our plastic surgery-specific, data-driven and cloud-based electronic health records (EHR) and practice management (PM) systems, plus Business Operations Services, were built by a team including plastic surgeons and practice management professionals. We also offer solutions for your virtual practice, including telehealth, contactless intake and payment features and a robust suite of tools for patient engagement and empowerment, such as patient self-scheduling, appointment reminders, on-demand messaging and patient surveys. Other solutions we offer include Analytics, Inventory Management, Photo Management, and tools for collecting and submitting MIPS data.

Modernizing Medicine Contact:

Jake Smith – jake.smith@modmed.com – 231-742-2468



15% off Renuva, an off-the-shelf allograft adipose matrix engineered to treat small-volume aesthetic irregularities, without the need for liposuction.

MTF – Musculoskeletal Transplant Foundation Contact:

Jon Werner - Jonathan_Werner@mtf.org Direct: 732-661-2329



Nautilus PPE of Gardiner, ME was spawned by the dramatic need for personal protective equipment brought about by the coronavirus. With parent company Sebago Lake Distillery, the adjustment to serve Americans through production of sanitizer was a natural one. In addition, we have worked diligently to secure and make available masks, and other PPE of the highest quality, in large quantities and in small.

Through extensive industry contacts Nautilus has been able to negotiate better and better supply contracts and are passing savings along to our customers. We look forward to serving the needs of the Florida Society of Plastic Surgeons for many years to come. We thank you for this opportunity to serve!

As a member of FSPS is processing their order they will find on the processing page a, Coupon Area, where the discount code will be entered. The code that should be used is FSPS15, which will subtract 15% from the product order.

Nautilus PPE Contact:

Glen E. Hooten – ghooten@nautilusppe.com – 404-312-5924



NAVITAS CREDIT CORP.

A UNITED COMMUNITY BANK COMPANY

Navitas provides equipment financing to small and medium sized business throughout the United States. We help businesses acquire the equipment they need to grow and stay competitive. Our Healthcare Division offers over 50 years of healthcare financing experience and is dedicated to helping healthcare professionals meet their equipment procurement needs. Navitas was founded in 2008 in Ponte Vedra, Florida and is now a wholly owned subsidiary of United Community Bank, Inc. a bank holding company based in Blairsville, Georgia with \$12.4 billion in assets.

Navitas Contact:

Mark McEvoy – mmcevoy@navitascredit.com – 904-543-2575 ext. 223



NextTrip is a subscription-based, corporate travel solution that provides users ability to book discounted travel (Air, Lodging and Car rentals) and manage expenses. The solution is offered with a free 90-day trial.

NextTrip Contact:

Brandon Tipsword - brandon.tipsword@nexttrip.com - 954-734-8968



obp is the leading global developer of single-use, self-contained, illuminating medical devices, we integrate light with device - making them one - creating effective and simplified single-use solutions. Our innovative products are used in more than 8,000 physician offices, clinics, surgery centers and hospitals throughout the United States and worldwide.

obp's ONETRAC is the first single-use cordless surgical retractor with integrated LED light source and smoke evacuation channel. This ready-to-use device eliminates the time and expense of reprocessing and reduces the risk of cross-contamination in the surgical setting by making reusable devices and fiber-optic light cables obsolete. Illumination in the depths of a surgical tissue pocket or cavity can now be met within seconds; no assembly, additional parts/components, or fiber-optic cables required.

All FSPS Members will be offered a price of \$300/box for all ONETRAC sizes. This discount constitutes a savings of \$50/box off list price (ONETRAC list price is \$350/box)
OBP Medical will also provide each Florida Society member(that requests one) a sample of their choice at No Charge

obp Contact:

Courtney Morse – courtney.morse@obpmed.com - 1-978-291-6853 Ext. 121



Pipeline Medical is a purchase aggregator for small and mid-sized practices. We provide members with 20-50% average cost savings on their medical supplies, all while savings staff 8-12 hours weekly on administrative tasks. It is completely free to join, and all orders can easily be placed Pipeline Medical's online webstore.

Pipeline Medical Contact:

Zachary Ducharme - ZDucharme@pipelineMedical.com Direct:646-887-7059



Offering two pricing programs: 1.00% qualified rate program or interchange + 0.10% program. FREE Equipment: EMV Desktop terminal or virtual terminal (with or without credit card reader)

Quantus Solutions Contact:

Michael DiPietro - mdipietro@quantussolutions.com 305-297-2137



Vizium360 and RealPatientRatings provide a full suite of tools to engage your patients through fully customizable surveys, provide you with patient feedback and analytics, protect and boost your online reputation, and enhance your online footprint.
Contact us for savings of up to 20%.

Vizium 360 and RealPatientRatings Contact:
Bronwen Southard – bsouthard@vizium.com 800-267-1228 ext 202



RCP helps your patients heal better with The Gift of Recovery. You will love the luxe, cheerful packaging aimed at elevating the patient experience! The RCP lineup caters to aesthetic patients preparing for and recovering from plastic surgery and cosmetic treatments. Each product has a unique purpose, designed to aid at a specific stage of the recovery process. When used together, these care products work synergistically to reduce discomfort, accelerate healing and optimize outcomes. **NEW: Branded Foil-Stamped Gift Boxes & Recovery Bags!**

All FSPS members receive a 15% First Order Discount and a complimentary social media affiliate link & promo code earning 45% royalties. Wholesale, Dropship & Affiliate Partnerships Available.

Recovery Care Products Contact:
Shannon Wamser – swamser@rcpcare.com 847-558-9195



Red Spot Interactive has developed a software system that connects your marketing and patient acquisition data into one intuitive platform. We make it easy for you to increase profits by understanding every step of the patient acquisition and retention process based on your exact ROI.

Call Today for the special FSPS Member 10% discount!

Red Spot Interactive Contact:
Ryan Lehr - rlehr@redspotinteractive.com 561-899-4124



RSL Healthcare Consulting, LLC
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RSL Healthcare Consulting, LLC partners with medical and surgical facilities to help with all your compliance needs, assisting with regulatory standards, patient safety, improved work flow and exposure reduction in litigation in a cost-effective manner. We will keep you up to date and at the highest standard of patient safety, satisfaction and facility compliance. It is our goal to be: Your Partner in Patient Safety

RSL Healthcare Consulting Contact Person:

Randy S. Langsam, HRM at Randy@RSLHCC.com or 561-213-5125



10% Discount on all **Silagen** Scar Refinement Products!

New Medical Technology Contact:

Lisa- lisa@newmedical.com

Susan – susan.frey@newmedical.com

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Symplast Contact:

Izhak Musli – hello@symplast.com 954-363-1420



The Laser Professionals provide preventative maintenance (PM) services, technical repair services, as well as buy, sell just about any piece of medical laser equipment. With over 10 years in the laser business, we pride ourselves on providing affordable, trustworthy & timely service for all your laser needs.

The Laser Professionals Contact:

Frank Greco - help@thelaserprofessionals.com 561-203-9776

TouchMD

TouchMD is a visual consultation, education, marketing and imaging software utilizing touchscreen technology that enhances the patient experience with the proven revenue generation.

TouchMD Contact:

Chris Orchard – corchard@toucmd.com 435-669-8700



Compliance Is Now Automatic

Universal Healthcare Consulting is introducing UHCloud2, the only compliance software platform that meets all the requirements of the Florida BOM, AAAASF and AAAHC.

The **UHCloud2** is the most robust compliance platform in the industry:

- Automated employee files • Automated crash cart ordering and supply tracking • Policies • Surgical Forms • Logs • Occurrence Reporting

The **UHCloud2** platform has been used to perform the industry's first virtual inspection by an accrediting body.

Call for a free demo – 561-999-9371 - universalhc@universalhc.com