

## The Florida Society of Plastic Surgeons' VIP Member Benefit Program

A Valued Industry Partner (VIP) is a company that enters into an agreement with FSPS to provide our members with a valuable discount on the products and/or services they offer Plastic Surgeons. See the discounts below available exclusively to FSPS Members.



A leader in nutrition science, **Abbott Nutrition's** goal is to deliver nutrition products and education that help people across the world live their best life. We support Plastic Surgeons with Juven, which is an over the counter targeted amino acid nutrition therapy. Clinically shown to expedite incision healing and enhance collagen formation. A 25% discount for offices who setup an account on the Abbott Store to purchase and resell Juven.

### **Abbott Nutrition Contact:**

Perry Morgan [perry.morgan@abbott.com](mailto:perry.morgan@abbott.com) 614-747-5728  
Angela Hamilton [angela.hamilton@abbott.com](mailto:angela.hamilton@abbott.com) 407-457-9087

## Allergan Aesthetics

an AbbVie company

**Allergan** is pleased to provide a discount on AlloDerm and Strattice to the FSPS members. Please have members work with their local territory manager for ordering purposes.

### Allergan Contact:

Elizabeth Percy – [Elizabeth.percy@allergan.com](mailto:Elizabeth.percy@allergan.com) 813-777-4265



Since 1975, the **American Association for Physician Leadership** has helped physicians develop their leadership skills through education, career development, thought leadership and community building. FSPS members will be offered member rates.

**AAPL Contact:**

Dawn McKnight – [dmcknight@physicianleaders.org](mailto:dmcknight@physicianleaders.org) 813-636-2817



**Applied Medico-legal Solutions Risk Retention Group, Inc. (AMS RRG)** – 10% off all standard pricing for annual Medical Malpractice Liability premiums.

**AMS Contact:**

Harry K. Moon, MD– [hmoon@AMSRRG.com](mailto:hmoon@AMSRRG.com) 954-990-7052



**ARX** is offering cost plus or “interchange” plus pricing as well as a free EMV (Chip Card enabled) terminal to anyone that needs one. We will perform a no cost audit of any members current program to determine the potential savings of switching to this pricing model.

**ARX Contact:**

Brian Fatigati – [brian@arxpay.com](mailto:brian@arxpay.com) 407-797-5829



Plastic Surgery Instrumentation **ASSI** Show Pricing Year Round!

**ASSI Contact:**

Tim Rhino – [trhino@accuratesurgical.com](mailto:trhino@accuratesurgical.com) 516-589-2149

# BIODERMIS™

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Personalized 10% off coupon code for patients' use.  
(Representative must be contacted to take advantage of these offers).

**Biodermis Contact:**

Sean Mahoney – [seanm@biodermis.com](mailto:seanm@biodermis.com) 702-260-4466



**Black & Black Surgical** offers high quality plastic surgical instruments including liposuction cannulas, high flow suction aspirator, fluid counting infiltrator and fat harvesting / re-injection cannulas to include Puregraft™ and Red Head™ fat collection systems. Black Diamond™ Rasps, Tebbetts™ instruments, NobleTouch™ Bipolar Forceps, Endoplastic instruments and equipment.

A 10% discount is applicable to all products: excludes the vibrasat power system and repair services.

**Black & Black Surgical's Contact:**

Ian Lacey - [ianlacey@blackandblacksurgical.com](mailto:ianlacey@blackandblacksurgical.com) 816-868-3225



**Black Talon Security** - 10% discount on Cybersecurity Services which include: an initial cybersecurity audit, live (webinar-based) cybersecurity awareness training, quarterly vulnerability scans of your internal and external network, and penetration testing

10% discount on HIPAA Compliance Services which include: Security/Privacy Officer training, staff training, risk management assessment, review and assistance with policies and procedures, etc.

**Black Talon Security Contact:**

Paul Murphy – [paul.murphy@blacktalonsecurity.com](mailto:paul.murphy@blacktalonsecurity.com) 800-683-3797



**Capital Preservation Services** specializes in income tax planning for self-employed Plastic Surgeons paying an excess of \$100,000 in taxes each year. The Tax Attorneys and Consultants at CPS can help you legally minimize your tax liability by up to 40% with their structuring and planning.

Contact Wilson Dallas at CPS for a free tax savings analysis to see how much you could be saving with the right plan and structure in place. Taxes will be going up and now is a crucial time to start planning in order to save.

FSPS members will receive a 10% discount on all initial fees to CPS. CPS also offers group discounts to practices with multiple partners.  
There is still time to save in 2020, act now!

**CPSLLC Contact:**

Wilson Dallas – [Wilson@cpsllcms.com](mailto:Wilson@cpsllcms.com) 601- 927-1679



**CashDiscountProgram.com** is a nationally recognized merchant service provider specializing Zero Cost Processing- let us show you how to reduce your fees to \$0.00!

**CashDiscountProgram.com Contact:**

[info@cashdiscountprogram.com](mailto:info@cashdiscountprogram.com)



**Christopher Nuland, Esq.**, lobbyist and attorney has had a long time relationship with The Florida Society of Plastic Surgeons. Mr. Nuland is available to all FSPS members.

Don't forget to ask about the FSPS discount!

Christopher Nuland, Esq. – [nulandlaw@aol.com](mailto:nulandlaw@aol.com) – 904-355-1555



**Doc-DI** is now offering to FSPS members a free evaluation of your current insurance and a 20% discount on Disability products. Also, FREE life insurance for some healthcare workers.

Many of our FSPS members in Florida experienced what it was like to be unable to practice during the initial start of the Pandemic. If you were unable to practice in your occupation because of a disability, this also occurs. As Physicians continue to put themselves at risk, we are providing more specialty disability and life insurance protection for less. We have negotiated discounts for members of FSPS and are able to cover over 65% of current earnings.

Because of the current situation, many of the underwriting restrictions have been lifted to facilitate both Disability and Life policies for you with policy benefits offered up to age 70 and beyond.

Serving Doctors for over 30 years, we can provide peace of mind during these difficult times. Please e-mail or text us for your FREE personal evaluation.

**DOC-DI.com Contact:**

Maureen Kirschhofer, CLU, ChFC – [maureenk1@bellsouth.net](mailto:maureenk1@bellsouth.net) 904-730-9654



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**Eagle Pharmaceuticals Contacts:**

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North Florida/Orlando: Nick Fuller - 904-584-5320 - [nfuller@eagleus.com](mailto:nfuller@eagleus.com)  
TLH/Panhandle: Morgan Sansing - 205- 567-6769 - [MSansing@eagleus.com](mailto:MSansing@eagleus.com)  
[www.eagleus.com](http://www.eagleus.com)



**Edgewood Healthcare Advisors** (a division of EPIC Brokers) provides customized medical malpractice insurance and risk management solutions for physician practices and healthcare facilities around the country. Medical Malpractice Program with a 5-15% discounts depending on location and eligibility

Edgewood Healthcare Advisors Contact:

Teddy Gillen - [teddy.gillen@epicbroker.com](mailto:teddy.gillen@epicbroker.com) - 404-719-4442



**Emergency Services Training** is a group of four health care professionals with over 140 years of pre-hospital, critical/intensive care, and anesthesia experience and over 100 years of clinical instruction. . Our classes are 100% stress-free and are usually completed in 2-3 hours, depending on class size and courses needed. We can do multiple courses in the same session/day and have your new, updated certifications delivered immediately.

**Emergency Services Training Contact:**

Mike Ducharme - [afdretired@earthlink.net](mailto:afdretired@earthlink.net) (407) 467-0141



## ILLUMINATION CONSULTING

**Illumination Consulting** is a full-service, digital marketing agency that has been working with website owners to increase sales and profitability for over 20 years.

### Services We Offer:

- SEO/Search Engine Marketing
- Social Media Marketing
- Content Marketing/Blogging
- Website Design
- Graphic Design
- Video Design
- Business Consulting

We are offering all FSPS members a free business consultation with any of our marketing services. In addition, all members qualify for an additional 15% discount on all marketing services and a 25% on website design and development services.

### **Illumination Consulting Contact:**

Frank W. Buonanotte - [frankb@illuminationconsulting.com](mailto:frankb@illuminationconsulting.com) 800-619-3734



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**LendingUSA Contact:**

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**Merchant Advocate Contact:**

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Modernizing Medicine® is transforming how healthcare information is created, consumed and utilized in order to increase practice efficiency and improve patient outcomes. As the healthcare landscape continues to transform and evolve, we are dedicated to supporting plastic surgery practices with our suite of plastic surgery-specific products and services developed with practices just like yours in mind. Our plastic surgery-specific, data-driven and cloud-based electronic health records (EHR) and practice management (PM) systems, plus Business Operations Services, were built by a team including plastic surgeons and practice management professionals. We also offer solutions for your virtual practice, including telehealth, contactless intake and payment features and a robust suite of tools for patient engagement and empowerment, such as patient self-scheduling, appointment reminders, on-demand messaging and patient surveys. Other solutions we offer include Analytics, Inventory Management, Photo Management, and tools for collecting and submitting MIPS data.

**Modernizing Medicine Contact:**

Jake Smith – [jake.smith@modmed.com](mailto:jake.smith@modmed.com) – 231-742-2468



15% off Renuva, an off-the-shelf allograft adipose matrix engineered to treat small-volume aesthetic irregularities, without the need for liposuction.

**MTF – Musculoskeletal Transplant Foundation Contact:**

Jon Werner - [Jonathan\\_Werner@mtf.org](mailto:Jonathan_Werner@mtf.org) Direct: 732-661-2329



**Nautilus PPE** of Gardiner, ME was spawned by the dramatic need for personal protective equipment brought about by the coronavirus. With parent company Sebago Lake Distillery, the adjustment to serve Americans through production of sanitizer was a natural one. In addition, we have worked diligently to secure and make available masks, and other PPE of the highest quality, in large quantities and in small.

Through extensive industry contacts Nautilus has been able to negotiate better and better supply contracts and are passing savings along to our customers. We look forward to serving the needs of the Florida Society of Plastic Surgeons for many years to come. We thank you for this opportunity to serve!

As a member of FSPS is processing their order they will find on the processing page a, Coupon Area, where the discount code will be entered. The code that should be used is FSPS15, which will subtract 15% from the product order.

**Nautilus PPE Contact:**

Glen E. Hooten – [ghooten@nautilusppe.com](mailto:ghooten@nautilusppe.com) – 404-312-5924



**NAVITAS CREDIT CORP.**

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**Navitas** provides equipment financing to small and medium sized business throughout the United States. We help businesses acquire the equipment they need to grow and stay competitive. Our Healthcare Division offers over 50 years of healthcare financing experience and is dedicated to helping healthcare professionals meet their equipment procurement needs. Navitas was founded in 2008 in Ponte Vedra, Florida and is now a wholly owned subsidiary of United Community Bank, Inc. a bank holding company based in Blairsville, Georgia with \$12.4 billion in assets.

**Navitas Contact:**

Mark McEvoy – [mmcevoy@navitascredit.com](mailto:mmcevoy@navitascredit.com) – 904-543-2575 ext. 223



**New Life Regenerative Medicine** is an FDA regulated and multi-state licensed tissue bank, educational provider offering CME/Us, Regenerative Consulting firm, and Medical Distribution Company. We host a Regenerative Aesthetics program where clinicians get certified at the University of South Florida's Center For Advanced Learning and Medical Simulation and teach clinicians in a state-of-the-art surgical center.

There, Clinicians can learn:

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- Micro-Needling
- PRP
- PRF
- Non-Surgical Bio Face Lifts
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**New Life Regenerative Medicine Contact:**

Audre Ward – [audrew@newliferegen.com](mailto:audrew@newliferegen.com) – 727-831-8300



**NextTrip** is a subscription-based, corporate travel solution that provides users ability to book discounted travel (Air, Lodging and Car rentals) and manage expenses. The solution is offered with a free 90-day trial.

**NextTrip Contact:**

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**Pipeline Medical Contact:**

Zachary Ducharme - [ZDucharme@pipelineMedical.com](mailto:ZDucharme@pipelineMedical.com) Direct: 646-887-7059



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**Quantus Solutions Contact:**

Michael DiPietro - [mdipietro@quantussolutions.com](mailto:mdipietro@quantussolutions.com) 305-297-2137



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**Vizium 360 and RealPatientRatings Contact:**

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**Recovery Care Products Contact:**

Shannon Wamser – [swamser@rcpcare.com](mailto:swamser@rcpcare.com) 847-558-9195



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**Red Spot Interactive Contact:**

Ryan Lehr - [rlehr@redspotinteractive.com](mailto:rlehr@redspotinteractive.com) 561-899-4124



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**RSL Healthcare Consulting, LLC** partners with medical and surgical facilities to help with all your compliance needs, assisting with regulatory standards, patient safety, improved work flow and exposure reduction in litigation in a cost-effective manner. We will keep you up to date and at the highest standard of patient safety, satisfaction and facility compliance. It is our goal to be: Your Partner in Patient Safety

**RSL Healthcare Consulting Contact Person:**

Randy S. Langsam, HRM at [Randy@RSLHCC.com](mailto:Randy@RSLHCC.com) or 561-213-5125



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**New Medical Technology Contact:**

Lisa- [lisa@newmedical.com](mailto:lisa@newmedical.com)

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**Symplast Contact:**

[hello@symplast.com](mailto:hello@symplast.com) 954-363-1420



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**The Laser Professionals Contact:**

Frank Greco - [help@thelaserprofessionals.com](mailto:help@thelaserprofessionals.com) 561-203-9776

# TouchMD

**TouchMD** is a visual consultation, education, marketing and imaging software utilizing touchscreen technology that enhances the patient experience with the proven revenue generation.

**TouchMD Contact:**

Chris Orchard – [corchard@toucmd.com](mailto:corchard@toucmd.com) 435-669-8700



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The **UHCloud2** platform has been used to perform the industry's first virtual inspection by an accrediting body.

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