# The Florida Society of Plastic Surgeons' VIP Member Benefit Program

A Valued Industry Partner (VIP) is a company that enters into an agreement with FSPS to provide our members with a valuable discount on the products and/or services they offer Plastic Surgeons. See the discounts below available exclusively to FSPS Members.



A leader in nutrition science, **Abbott Nutrition's** goal is to deliver nutrition products and education that help people across the world live their best life. We support Plastic Surgeons with Juven, which is an over the counter targeted amino acid nutrition therapy. Clinically shown to expedite incision healing and enhance collagen formation. A 25% discount for offices who setup an account on the Abbott Store to purchase and resell Juven.

# **Abbott Nutrition Contact:**

Perry Morgan <u>perry.morgan@abbott.com</u> 614-747-5728 Angela Hamilton <u>angela.hamilton@abbott.com</u> 407-457-9087



Alira Medical Devices is a US-based organization committed to providing Medical Devices and Surgical Instruments throughout the United States. We offer medical practitioners the facility to purchase high-quality, sophisticated instruments and devices from a reliable source at the best price!

At Alira, Our Aim Is to be The Go-To Shop for All Kinds Of Surgical Instruments And Medical Devices For Plastic Surgery, Liposuction, Gynecology, Breast Surgery, And Dentistry.

Discount: 25% for all FSPS Members

**Alira Medical Devices Contact:** 

Muhammad Ali Khan mak@alirameddevices.com 818-614-4592

# Allergan Aesthetics

# an AbbVie company

**Allergan** is pleased to provide a discount on AlloDerm and Strattice to the FSPS members. Please have members work with their local territory manager for ordering purposes.

# Allergan Contact:

Elizabeth Percy - Elizabeth.percy@allergan.com 813-777-4265



Since 1975, the **American Association for Physician Leadership** has helped physicians develop their leadership skills through education, career development, thought leadership and community building. FSPS members will be offered member rates.

# **AAPL Contact:**

Dawn McKnight – dmcknight@physicianleaders.org 813-636-2817



**Applied Medico-legal Solutions Risk Retention Group, Inc.** (AMS RRG) – 10% off all standard pricing for annual Medical Malpractice Liability premiums.

#### **AMS Contact:**

Harry K. Moon, MD- hmoon@AMSRRG.com 954-990-7052



**ARX** is offering cost plus or "interchange" plus pricing as well as a free EMV (Chip Card enabled) terminal to anyone that needs one. We will perform a no cost audit of any members current program to determine the potential savings of switching to this pricing model.

#### **ARX Contact:**

Brian Fatigati – <u>brian@arxpay.com</u> 407-797-5829



Plastic Surgery Instrumentation **ASSI** Show Pricing Year Round!

# **ASSI Contact:**

Tim Rhino – trhino@accuratesurgical.com 516-589-2149



Bimini Health Tech is offering a 20% Discount on any PureGraft or Dermapose product purchased by an FSPS Member through December 31, 2023. Products include:

PureGraft Filtration Systems (PG 850 / 250 / 50)

PureGraft Boost Adipose Micronizer (Double pack 1500µm/500µm)

Dermapose Refresh
Dermapose Access

Bimini Health Tech Contact:

Jeff Klecatsky, Eastern Sales Director - jklecatsky@biminihealthtech.com 610-585-5015



**Biodermis** purchasing offices: Additional 10% off the professional discounted prices. For referring offices: Personalized 10% off coupon code for patients' use.

(Representative must be contacted to take advantage of these offers).

#### **Biodermis Contact:**

Sean Mahoney – seanm@biodermis.com 702-260-4466



Black & Black Surgical offers high quality plastic surgical instruments including liposuction cannulas, high flow suction aspirator, fluid counting infiltrator and fat harvesting / re-injection cannulas to include Puregraft™ and Red Head™ fat collection systems. Black Diamond™ Rasps, Tebbetts™ instruments, NobleTouch™ Bipolar Forceps, Endoplastic instruments and equipment.

A 10% discount is applicable to all products: excludes the vibrasat power system and repair services.

# Black & Black Surgical's Contact:

lan Lacey - ianlacey@blackandblacksurgical.com 816-868-3225



**Black Talon Security** - 10% discount on Cybersecurity Services which include: an initial cybersecurity audit, live (webinar-based) cybersecurity awareness training, quarterly vulnerability scans of your internal and external network, and penetration testing

10% discount on HIPAA Compliance Services which include: Security/Privacy Officer training, staff training, risk management assessment, review and assistance with policies and procedures, etc.

# **Black Talon Security Contact:**

Paul Murphy – paul.murphy@blacktalonsecurity.com 800-683-3797



**Capital Preservation Services** specializes in income tax planning for self-employed Plastic Surgeons paying an excess of \$100,000 in taxes each year. The Tax Attorneys and Consultants at CPS can help you legally minimize your tax liability by up to 40% with their structuring and planning.

Contact Wilson Dallas at CPS for a free tax savings analysis to see how much you could be saving with the right plan and structure in place. Taxes will be going up and now is a crucial time to start planning in order to save.

FSPS members will receive a 10% discount on all initial fees to CPS. CPS also offers group discounts to practices with multiple partners.

There is still time to save in 2020, act now!

#### **CPSLLC Contact:**

Wilson Dallas - Wilson@cpsllcms.com 601- 927-1679



**CashDiscountProgram.com** is a nationally recognized merchant service provider specializing Zero Cost Processing- let us show you how to reduce your fees to \$0.00!

# CashDiscountProgram.com Contact:

info@cashdiscountprogram.com



Click Here to View More Information

# **ChargeCardSettlement.com Contact:**

Dan Segal – dan@chargecardsettlement.com – 727-560-7654



**Christopher Nuland, Esq.**, lobbyist and attorney has had a long time relationship with The Florida Society of Plastic Surgeons. Mr. Nuland is available to all FSPS members.

Don't forget to ask about the FSPS discount!

Christopher Nuland, Esq. – nulandlaw@aol.com – 904-355-1555



**Doc-DI** is now offering to FSPS members a free evaluation of your current insurance and a 20% discount on Disability products. Also, FREE life insurance for some healthcare workers.

Many of our FSPS members in Florida experienced what it was like to be unable to practice during the initial start of the Pandemic. If you were unable to practice in your occupation because of a disability, this also occurs. As Physicians continue to put themselves at risk, we are providing more specialty disability and life insurance protection for less. We have negotiated discounts for members of FSPS and are able to cover over 65% of current earnings.

Because of the current situation, many of the underwriting restrictions have been lifted to facilitate both Disability and Life policies for you with policy benefits offered up to age 70 and beyond.

Serving Doctors for over 30 years, we can provide peace of mind during these difficult times. Please e-mail or text us for your FREE personal evaluation.

#### **DOC-DI.com Contact:**

Maureen Kirschhofer, CLU, ChFC – maureenk1@bellsouth.net 904-730-9654



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# **Eagle Pharmaceuticals Contacts:**

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West coast/Tampa: Brandon Derrick - 551-579-2044 - bderrick@eagleus.com
North Florida/Orlando: Nick Fuller - 904-584-5320 - nfuller@eagleus.com
TLH/Panhandle: Morgan Sansing - 205- 567-6769 - MSansing@eagleus.com
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**Edgewood Healthcare Advisors** (a division of EPIC Brokers) provides customized medical malpractice insurance and risk management solutions for physician practices and healthcare facilities around the country. Medical Malpractice Program with a 5-15% discounts depending on location and eligibility

**Edgewood Healthcare Advisors Contact:** 

Teddy Gillen - teddy.gillen@epicbroker.com - 404-719-4442



**Emergency Services Training** is a group of four health care professionals with over 140 years of pre-hospital, critical/intensive care, and anesthesia experience and over 100 years of clinical instruction. . Our classes are 100% stress-free and are usually completed in 2-3 hours, depending on class size and courses needed. We can do multiple courses in the same session/day and have your new, updated certifications delivered immediately.

# **Emergency Services Training Contact:**

Mike Ducharme - afdretired@earthlink.net (407) 467-0141



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We donate a portion of profits to Mental Health Awareness, one of the leading causes of discontent on our planet. Help us bring peace of mind to the world!

Evolutionary Biologics is proud to offer a 15% discount to all FSPS Members.

# **Evolutionary Biologics Contact:**

Adam Burner - adam.exoelixir@gmail.com - 321-356-3855



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#### **Juventix Contact:**

Adam Burner - adamipsjuventix@gmail.com - 321-356-3855



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#### Services We Offer:

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- Social Media Marketing
- Content Marketing/Blogging
- Website Design
- Graphic Design
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- Business Consulting

We are offering all FSPS members a free business consultation with any of our marketing services. In addition, all members qualify for an additional 15% discount on all marketing services and a 25% on website design and development services.

# **Illumination Consulting Contact:**

Frank W. Buonanotte - frankb@illuminationconsulting.com 800-619-3734



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Travis Eckert, Vice President of Sales - travis@illusioimaging.com 904-386-3231



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No provider fees on prime loans. When you perform a \$5,000 procedure, you receive \$5,000 We approve loans up to \$35,000 so you can grow revenue with more high-cost procedures.

Our high approval rates include a wide range of credit scores, empowering you to help more patients afford treatment with our simple one-page application that can be completed in minutes, treatment can start the same day a patient is approved!

# **LendingUSA Contact:**

Matthew Lorton - matthew@lendingusa.com - (800) 994-6177 Ext. 539



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Merchant Advocate has helped our clients save over \$100 million dollars in excess fees and hidden costs.

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#### **Merchant Advocate Contact:**

Michael J. Giongo - mgiongo@merchantadvocate.com - 610.724.2461



Modernizing Medicine® is transforming how healthcare information is created, consumed and utilized in order to increase practice efficiency and improve patient outcomes. As the healthcare landscape continues to transform and evolve, we are dedicated to supporting plastic surgery practices with our suite of plastic surgery-specific products and services developed with practices just like yours in mind. Our plastic surgery-specific, data-driven and cloud-based electronic health records (EHR) and practice management (PM) systems, plus Business Operations Services, were built by a team including plastic surgeons and practice management professionals. We also offer solutions for your virtual practice, including telehealth, contactless intake and payment features and a robust suite of tools for patient engagement and empowerment, such as patient self-scheduling, appointment reminders, on-demand messaging and patient surveys. Other solutions we offer include Analytics, Inventory Management, Photo Management, and tools for collecting and submitting MIPS data.

# **Modernizing Medicine Contact:**

Jake Smith - jake.smith@modmed.com - 231-742-2468



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# MTF – Musculoskeletal Transplant Foundation Contact:

Jon Werner - Jonathan Werner@mtf.org Direct: 732-661-2329



**Nautilus PPE** of Gardiner, ME was spawned by the dramatic need for personal protective equipment brought about by the coronavirus. With parent company Sebago Lake Distillery, the adjustment to serve Americans through production of sanitizer was a natural one. In addition, we have worked diligently to secure and make available masks, and other PPE of the highest quality, in large quantities and in small.

Through extensive industry contacts Nautilus has been able to negotiate better and better supply contracts and are passing savings along to our customers. We look forward to serving the needs of the Florida Society of Plastic Surgeons for many years to come. We thank you for this opportunity to serve!

As a member of FSPS is processing their order they will find on the processing page a, Coupon Area, where the discount code will be entered. The code that should be used is FSPS15, which will subtract 15% from the product order.

# **Nautilus PPE Contact:**

Glen E. Hooten – ghooten@nautilusppe.com – 404-312-5924



**Navitas** provides equipment financing to small and medium sized business throughout the United States. We help businesses acquire the equipment they need to grow and stay competitive. Our Healthcare Division offers over 50 years of healthcare financing experience and is dedicated to helping healthcare professionals meet their equipment procurement needs. Navitas was founded in 2008 in Ponte Vedra, Florida and is now a wholly owned subsidiary of United Community Bank, Inc. a bank holding company based in Blairsville, Georgia with \$12.4 billion in assets.

#### **Navitas Contact:**

Mark McEvoy – mmcevoy@navitascredit.com – 904-543-2575 ext. 223



New Life Regenerative Medicine is an FDA regulated and multi-state licensed tissue bank, educational provider offering CME/Us, Regenerative Consulting firm, and Medical Distribution Company. We host a Regenerative Aesthetics program where clinicians get certified at the University of South Florida's Center For Advanced Learning and Medical Simulation and teach clinicians in a state-of-the-art surgical center.

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We look forward to helping you elevate the standard of your practice to achieve better results in surgical and non-surgical procedures with Wharton's Jelly, Exosomes, and advanced Facial Imaging technology to increase your sales. Physicians who are a part of the Florida Society of Plastic Surgeons will receive 10% off of all biologics products and will have the \$2,500 consulting fee waved.

# **New Life Regenerative Medicine Contact:**

Audre Ward – audrew@newliferegen.com – 727-831-8300



**NextTrip** is a subscription-based, corporate travel solution that provides users ability to book discounted travel (Air, Lodging and Car rentals) and manage expenses. The solution is offered with a free 90-day trial.

# **NextTrip Contact:**

Brandon Tipsword - <u>brandon.tipsword@nexttrip.com</u> - 954-734-8968



**Pipeline Medical** is a purchase aggregator for small and mid-sized practices. We provide members with 20-50% average cost savings on their medical supplies, all while savings staff 8-12 hours weekly on administrative tasks. It is completely free to join, and all orders can easily be placed Pipeline Medical's online webstore.

# **Pipeline Medical Contact:**

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#### **Quantus Solutions Contact:**

Michael DiPietro - mdipietro@quantussolutions.com 305-297-2137



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# Vizium 360 and RealPatientRatings Contact:

Bronwen Southard - bsouthard@vizium.com 800-267-1228 ext 202



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# **Recovery Care Products Contact:**

Shannon Wamser – <a href="mailto:swamser@rcpcare.com">swamser@rcpcare.com</a> 847-558-9195



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# **Red Spot Interactive Contact:**

Ryan Lehr - rlehrl@redspotinteractive.com 561-899-4124



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# **RSL Healthcare Consulting Contact Person:**

Randy S. Langsam, HRM at Randy@RSLHCC.com or 561-213-5125



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# **New Medical Technology Contact:**

Lisa- <u>lisa@newmedical.com</u> Susan – <u>susan.frey@newmedical.com</u> 847-412-1000 xtn. 28



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Skinuva is offering all FSPS members 10% off their Skinuva orders plus 1 free unit with their purchase.

#### **Skinuva Contact:**

Helen Quinoy helen@skinuva.com (954) 592-9858



4245 S Grand Canyon Dr, Ste 202, Las Vegas, NV 89147 (+1) 702-329-6677 (West) | (+1) 646-810-5748 (East) www.skyways.info

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#### **Stax Contact:**

David Bruce <u>david.bruce@staxpayments.com</u> 407-499-0367



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# Symplast Contact:

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# **The Laser Professionals Contact:**

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#### **TouchMD Contact:**

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