

## The Florida Society of Plastic Surgeons' VIP Member Benefit Program

A Valued Industry Partner (VIP) is a company that enters into an agreement with FSPS to provide our members with a valuable discount on the products and/or services they offer Plastic Surgeons. See the discounts below available exclusively to FSPS Members.



A leader in nutrition science, **Abbott Nutrition's** goal is to deliver nutrition products and education that help people across the world live their best life. We support Plastic Surgeons with Juven, which is an over the counter targeted amino acid nutrition therapy. Clinically shown to expedite incision healing and enhance collagen formation. A 25% discount for offices who setup an account on the Abbott Store to purchase and resell Juven.

Abbott Nutrition Contact: Perry Morgan [perry.morgan@abbott.com](mailto:perry.morgan@abbott.com) 614-747-5728  
Angela Hamilton [angela.hamilton@abbott.com](mailto:angela.hamilton@abbott.com) 407-457-9087



Since 1975, the **American Association for Physician Leadership** has helped physicians develop their leadership skills through education, career development, thought leadership and community building. FSPS members will be offered member rates.

AAPL Contact: Dawn McKnight – [dmcknight@physicianleaders.org](mailto:dmcknight@physicianleaders.org) 813-636-2817



**Applied Medico-legal Solutions Risk Retention Group, Inc. (AMS RRG)** – 10% off all standard pricing for annual Medical Malpractice Liability premiums.

AMS Contact: Harry K. Moon, MD– [hmoon@AMSRRG.com](mailto:hmoon@AMSRRG.com) 954-990-7052



**ARX** is offering cost plus or “interchange” plus pricing as well as a free EMV (Chip Card enabled) terminal to anyone that needs one. We will perform a no cost audit of any members current program to determine the potential savings of switching to this pricing model.

ARX Contact: Brian Fatigati – [brian@arxpay.com](mailto:brian@arxpay.com) 407-797-5829



Plastic Surgery Instrumentation **ASSI** Show Pricing Year Round!

ASSI Contact: Jim Allan – [jallan@accuratesurgical.com](mailto:jallan@accuratesurgical.com) 516-589-2149



**Biodermis** purchasing offices: Additional 10% off the professional discounted prices. For referring offices: Personalized 10% off coupon code for patients' use. (Representative must be contacted to take advantage of these offers).

Biodermis Contact: Sean Mahoney – [seanm@biodermis.com](mailto:seanm@biodermis.com) 702-260-4466



**Black & Black Surgical** offers high quality plastic surgical instruments including liposuction cannulas, high flow suction aspirator, fluid counting infiltrator and fat harvesting / re-injection cannulas to include Puregraft™ and Red Head™ fat collection systems. Black Diamond™ Rasps, Tebbetts™ instruments, NobleTouch™ Bipolar Forceps, Endoplastic instruments and equipment.

A 10% discount is applicable to all products: excludes the vibrasat power system and repair services.

Black & Black Surgical's Contact: Ian Lacey - [ianlacey@blackandblacksurgical.com](mailto:ianlacey@blackandblacksurgical.com) 816-868-3225



**Black Talon Security** - 10% discount on Cybersecurity Services which include: an initial cybersecurity audit, live (webinar-based) cybersecurity awareness training, quarterly vulnerability scans of your internal and external network, and penetration testing

10% discount on HIPAA Compliance Services which include: Security/Privacy Officer training, staff training, risk management assessment, review and assistance with policies and procedures, etc.

Black Talon Security Contact: Tom Drell – [tom.drell@blacktalonsecurity.com](mailto:tom.drell@blacktalonsecurity.com) 904-616-3445



**Capital Preservation Services** specializes in income tax planning for high earners paying an excess of \$100,000 in taxes annually. Let the tax attorneys and consultants at CPS help you minimize your tax liability and keep more of your hard earned money.

CLICK HERE to sign up for one of their free weekly webinars that outlines their process and strategies to help you legally reduce your tax burden year after year. You could be saving a large portion of your tax liability with a plan in place that helps you utilize ALL of the tax code to your advantage. **Or** Contact CPS for a free tax savings analysis to see how much you could be saving each year with their proven, systemized approach to income tax planning.

FSPS members will receive a 10% discount on all initial fees to CPS.

CPSLLC Contact: Wilson Dallas – [Wilson@cpsllcms.com](mailto:Wilson@cpsllcms.com) 601- 927-1679



**Christopher Nuland, Esq.**, lobbyist and attorney has had a long time relationship with The Florida Society of Plastic Surgeons. Mr. Nuland is available to all FSPS members.

Christopher Nuland, Esq. – [nulandlaw@aol.com](mailto:nulandlaw@aol.com) – 904-355-1555



20% Discount on Individual Disability Insurance. A Special link to travel insurance, the options to cover 65% of the Physician's income, disability insurance to cover Resident's student loans, a free practice business evaluation, and a large lump sum benefit if the Physician is no longer able to practice surgery.

DOC-DI.com Contact: Maureen Kirschhofer, CLU, ChFC – [maureenk1@bellsouth.net](mailto:maureenk1@bellsouth.net) 904-730-9654



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West coast/Tampa: Jo Ann Howell - 201-378-8336 - [jhowell@eagleus.com](mailto:jhowell@eagleus.com)

North Florida/Orlando: Nick Fuller - 904-584-5320 - [nfuller@eagleus.com](mailto:nfuller@eagleus.com)

TLH/Panhandle: Morgan Sansing - 205- 567-6769 - [MSansing@eagleus.com](mailto:MSansing@eagleus.com)

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**Emergency Services Training** is a group of four health care professionals with over 140 years of pre-hospital, critical/intensive care, and anesthesia experience and over 100 years of clinical instruction. . Our classes are 100% stress-free and are usually completed in 2-3 hours, depending on class size and courses needed. We can do multiple courses in the same session/day and have your new, updated certifications delivered immediately.

Emergency Services Training Contact: Mike Ducharme - [afdretired@earthlink.net](mailto:afdretired@earthlink.net) (407) 467-0141.



**Galatea Surgical, Inc.** is committed to enhancing and extending the life of aesthetic plastic and reconstructive procedures through the use of the next generation biomaterial, P4HB (poly-4-hydroxybutyrate). Galatea Surgical offers the First and Only 3D surgical scaffold for plastic and reconstructive surgery. Galatea is offering 10% off list price - EXCLUSIVELY to FSPS Members!

Galatea Contact: Lauren Graham Wohlwend - [lgraham@galateasurgical.com](mailto:lgraham@galateasurgical.com) 941-387-4543



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Illusio Contact: Travis Eckert, Vice President of Sales – [travis@illusioimaging.com](mailto:travis@illusioimaging.com) 904-386-3231

## INTERNATIONAL BANCARD®

International Bancard is a nationally recognized merchant service provider specializing in Zero Cost Processing- let us show you how to reduce your fees to \$0.00!

International Bancard Contact: Michelle Blair - [mblair@intlbandcard.net](mailto:mblair@intlbandcard.net) – 877-261-5436



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MTF – Musculoskeletal Transplant Foundation Contact: Jon Werner - [Jonathan.Werner@mtf.org](mailto:Jonathan.Werner@mtf.org)  
Direct: 732-661-2329



**NAVITAS CREDIT CORP.**

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Navitas provides equipment financing to small and medium sized business throughout the United States. We help businesses acquire the equipment they need to grow and stay competitive. Our Healthcare Division offers over 50 years of healthcare financing experience and is dedicated to helping healthcare professionals meet their equipment procurement needs. Navitas was founded in 2008 in Ponte Vedra, Florida and is now a wholly owned subsidiary of United Community Bank, Inc. a bank holding company based in Blairsville, Georgia with \$12.4 billion in assets.

Navitas Contact: Mark McEvoy – [mmcevoy@navitascredit.com](mailto:mmcevoy@navitascredit.com) – 904-543-2575 ext. 223



**obp** is the leading global developer of single-use, self-contained, illuminating medical devices, we integrate light with device - making them one - creating effective and simplified single-use solutions. Our innovative products are used in more than 8,000 physician offices, clinics, surgery centers and hospitals throughout the United States and worldwide.

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All FSPS Members will be offered a price of \$300/box for all ONETRAC sizes. This discount constitutes a savings of \$50/box off list price (ONETRAC list price is \$350/box)

OBP Medical will also provide each Florida Society member(that requests one) a sample of their choice at No Charge

obp Contact: Courtney Morse – [Courtney.morse@obpmed.com](mailto:Courtney.morse@obpmed.com) - 1-978-291-6853 Ext. 121



**Pipeline Medical** is a purchase aggregator for small and mid-sized practices. We provide members with 20-50% average cost savings on their medical supplies, all while savings staff 8-12 hours weekly on administrative tasks. It is completely free to join, and all orders can easily be placed Pipeline Medical's online webstore.

Pipeline Medical Contact: Zachary Ducharme - [ZDucharme@pipelineMedical.com](mailto:ZDucharme@pipelineMedical.com) Direct:646-887-7059



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All FSPS members receive a 15% Discount on all First Orders. EFFECTIVE May 1, 2020 - 12/30/2020 RCP is offering a COVID-19 Affiliate Partnership with 50% royalties paid monthly. It's free & easy to implement NOW during quarantine.



Recovery Care Products Contact: Shannon Wamser – [swamser@rcpcare.com](mailto:swamser@rcpcare.com) 847-558-9195



**Red Spot Interactive** has developed a software system that connects your marketing and patient acquisition data into one intuitive platform. We make it easy for you to increase profits by understanding every step of the patient acquisition and retention process based on your exact ROI. Call Today for the special FSPS Member 10% discount!

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Contact Person: Randy S. Langsam, LHRM at 561-213-5125 or [Randy@RSLHCC.com](mailto:Randy@RSLHCC.com) to get your 15% discount on all services as a FSPS member



A discounted medical malpractice program from an "A" Rated National Carrier – Discounts are subject to underwriting approval.

Southern Protective Group Contact: Teddy Gillen - [teddy@southernprotectivegroup.com](mailto:teddy@southernprotectivegroup.com) 404-550-5561



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Universal Healthcare Contact: Eric Conn – [econn@universalhc.com](mailto:econn@universalhc.com)