

## The Florida Society of Plastic Surgeons' VIP Member Benefit Program

A Valued Industry Partner (VIP) is a company that enters into an agreement with FSPS to provide our members with a valuable discount on the products and/or services they offer Plastic Surgeons. See the discounts below available exclusively to FSPS Members.



Since 1975, the **American Association for Physician Leadership** has helped physicians develop their leadership skills through education, career development, thought leadership and community building. FSPS members will be offered member rates.

AAPL Contact: Dawn McKnight – [dmcknight@physicianleaders.org](mailto:dmcknight@physicianleaders.org) 813-636-2817



**Applied Medico-legal Solutions Risk Retention Group, Inc. (AMS RRG)** – 10% off all standard pricing for annual Medical Malpractice Liability premiums.

AMS Contact: Harry K. Moon, MD– [hmoon@AMSRRG.com](mailto:hmoon@AMSRRG.com) 954-990-7052



**ARX** is offering cost plus or “interchange” plus pricing as well as a free EMV (Chip Card enabled) terminal to anyone that needs one. We will perform a no cost audit of any members current program to determine the potential savings of switching to this pricing model.

ARX Contact: Brian Fatigati – [brian@arxpay.com](mailto:brian@arxpay.com) 407-797-5829



Plastic Surgery Instrumentation **ASSI** Show Pricing Year Round!

ASSI Contact: Jim Allan – [jallan@accuratesurgical.com](mailto:jallan@accuratesurgical.com) 516-589-2149



**Biodermis** purchasing offices: Additional 10% off the professional discounted prices. For referring offices: Personalized 10% off coupon code for patients' use. (Representative must be contacted to take advantage of these offers).

Biodermis Contact: Sean Mahoney – [seanm@biodermis.com](mailto:seanm@biodermis.com) 702-260-4466



**Black & Black Surgical** offers high quality plastic surgical instruments including liposuction cannulas, high flow suction aspirator, fluid counting infiltrator and fat harvesting / re-injection cannulas to include Puregraft™ and Red Head™ fat collection systems. Black Diamond™ Rasps, Tebbetts™ instruments, NobleTouch™ Bipolar Forceps, Endoplastic instruments and equipment.

A 10% discount is applicable to all products: excludes the vibrasat power system and repair services.

Black & Black Surgical's Contact: Ian Lacey - [ianlacey@blackandblacksurgical.com](mailto:ianlacey@blackandblacksurgical.com) 816-868-3225



**Black Talon Security** - 10% discount on Cybersecurity Services which include: an initial cybersecurity audit, live (webinar-based) cybersecurity awareness training, quarterly vulnerability scans of your internal and external network, and penetration testing

10% discount on HIPAA Compliance Services which include: Security/Privacy Officer training, staff training, risk management assessment, review and assistance with policies and procedures, etc.

Black Talon Security Contact: Tom Drell – [tom.drell@blacktalonsecurity.com](mailto:tom.drell@blacktalonsecurity.com) 904-616-3445



**Capital Preservation Services** specializes in income tax planning for high earners paying an excess of \$100,000 in taxes annually. Let the tax attorneys and consultants at CPS help you minimize your tax liability and keep more of your hard earned money.

CLICK HERE to sign up for one of their free weekly webinars that outlines their process and strategies to help you legally reduce your tax burden year after year. You could be saving a large portion of your tax liability with a plan in place that helps you utilize ALL of the tax code to your advantage. **Or** Contact CPS for a free tax savings analysis to see how much you could be saving each year with their proven, systemized approach to income tax planning.

FSPS members will receive a 10% discount on all initial fees to CPS.

CPSLLC Contact: Wilson Dallas – [Wilson@cpsllcms.com](mailto:Wilson@cpsllcms.com) 601- 927-1679



**Christopher Nuland, Esq.**, lobbyist and attorney has had a long time relationship with The Florida Society of Plastic Surgeons. Mr. Nuland is available to all FSPS members.

Christopher Nuland, Esq. – [nulandlaw@aol.com](mailto:nulandlaw@aol.com) – 904-355-1555



20% Discount on Individual Disability Insurance. A Special link to travel insurance, the options to cover 65% of the Physician's income, disability insurance to cover Resident's student loans, a free practice business evaluation, and a large lump sum benefit if the Physician is no longer able to practice surgery.

DOC-DI.com Contact: Maureen Kirschhofer, CLU, ChFC – [maureenk1@bellsouth.net](mailto:maureenk1@bellsouth.net) 904-730-9654



**Emergency Services Training** is a group of four health care professionals with over 140 years of pre-hospital, critical/intensive care, and anesthesia experience and over 100 years of clinical instruction. . Our classes are 100% stress-free and are usually completed in 2-3 hours, depending on class size and courses needed. We can do multiple courses in the same session/day and have your new, updated certifications delivered immediately.

Emergency Services Training Contact: Mike Ducharme - [afdretired@earthlink.net](mailto:afdretired@earthlink.net) (407) 467-0141.



**Galatea Surgical, Inc.** is committed to enhancing and extending the life of aesthetic plastic and reconstructive procedures through the use of the next generation biomaterial, P4HB (poly-4-hydroxybutyrate). Galatea Surgical offers the First and Only 3D surgical scaffold for plastic and reconstructive surgery. Galatea is offering 10% off list price - EXCLUSIVELY to FSPS Members!

Galatea Contact: Lauren Graham Wohlwend - [lgraham@galateasurgical.com](mailto:lgraham@galateasurgical.com) 941-387-4543



Introducing **ILLUSIO**. The next generation in computer imaging. Featuring the latest in 3D augmented reality technology, Illusio combines a fluid and lifelike 3D virtual image of your patient's breasts with a live image of her face and body to transform an iPad into a virtual mirror. Your patients can now see themselves and their future bodies in real time. When patients are able to see just what they will look like after surgery, size and outcome anxiety is reduced and patient satisfaction rates climb

Illusio Contact: Travis Eckert, Vice President of Sales – [travis@illusioimaging.com](mailto:travis@illusioimaging.com) 904-386-3231

## INTERNATIONAL BANCARD®

International Bancard is a nationally recognized merchant service provider specializing in Zero Cost Processing- let us show you how to reduce your fees to \$0.00!

International Bancard Contact: Michelle Blair - [mblair@intlbankcard.net](mailto:mblair@intlbankcard.net) – 877-261-5436



**LendingUSA** is a leading provider of patient financing for elective medical procedures. Our platform allows patients to pay the out-of-pocket costs for procedures in low monthly payments, while ensuring you get paid quickly and reliably.

**\$100 SIGN UP OFFER!**

All FSPS members that are not currently a LendingUSA merchant will receive a \$100 American Express Gift Card upon successfully enrolling with the company.

**How LendingUSA Helps Your Practice**

No provider fees on prime loans. When you perform a \$5,000 procedure, you receive \$5,000

We approve loans up to \$35,000 so you can grow revenue with more high-cost procedures.

Our high approval rates include a wide range of credit scores, empowering you to help more patients afford treatment

With our simple one-page application that can be completed in minutes, treatment can start the same day a patient is approved!

LendingUSA Contact: Matthew Lorton - [matthew@lendingusa.com](mailto:matthew@lendingusa.com) - (800) 994-6177 Ext. 539



**obp** is the leading global developer of single-use, self-contained, illuminating medical devices, we integrate light with device - making them one - creating effective and simplified single-use solutions. Our innovative products are used in more than 8,000 physician offices, clinics, surgery centers and hospitals throughout the United States and worldwide.

obp's ONETRAC is the first single-use cordless surgical retractor with integrated LED light source and smoke evacuation channel. This ready-to-use device eliminates the time and expense of reprocessing and reduces the risk of cross-contamination in the surgical setting by making reusable devices and fiber-optic light cables obsolete. Illumination in the depths of a surgical tissue pocket or cavity can now be met within seconds; no assembly, additional parts/components, or fiber-optic cables required.

All FSPS Members will be offered a price of \$300/box for all ONETRAC sizes. This discount constitutes a savings of \$50/box off list price (ONETRAC list price is \$350/box)

OBP Medical will also provide each Florida Society member(that requests one) a sample of their choice at No Charge

obp Contact: Courtney Morse - 1-978-291-6853 Ext. 121



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Media Sophia Contact: George Magalios - [george@mediasophia.com](mailto:george@mediasophia.com) 561-701-8612



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MTF – Musculoskeletal Transplant Foundation Contact: Jon Werner - [Jonathan\\_Werner@mtf.org](mailto:Jonathan_Werner@mtf.org)  
Direct: 732-661-2329



**NAVITAS CREDIT CORP.**

A UNITED COMMUNITY BANK COMPANY

Navitas provides equipment financing to small and medium sized business throughout the United States. We help businesses acquire the equipment they need to grow and stay competitive. Our Healthcare Division offers over 50 years of healthcare financing experience and is dedicated to helping healthcare professionals meet their equipment procurement needs. Navitas was founded in 2008 in Ponte Vedra, Florida and is now a wholly owned subsidiary of United Community Bank, Inc. a bank holding company based in Blairsville, Georgia with \$12.4 billion in assets.

Navitas Contact: Mark McEvoy – [mmcevoy@navitascredit.com](mailto:mmcevoy@navitascredit.com) – 904-543-2575 ext. 223



**Pipeline Medical** is a purchase aggregator for small and mid-sized practices. We provide members with 20-50% average cost savings on their medical supplies, all while saving staff 8-12 hours weekly on administrative tasks. It is completely free to join, and all orders can easily be placed Pipeline Medical's online webstore.

Pipeline Medical Contact: Zachary Ducharme - [ZDucharme@pipelineMedical.com](mailto:ZDucharme@pipelineMedical.com) Direct: 646-887-7059



10% Discount on all **Silagen** Scar Refinement Products!

New Medical Technology Contact: Lisa- [lisa@newmedical.com](mailto:lisa@newmedical.com) or Susan – [susan.frey@newmedical.com](mailto:susan.frey@newmedical.com)  
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Vizium360 and RealPatientRatings provide a full suite of tools to engage your patients through fully customizable surveys, provide you with patient feedback and analytics, protect and boost your online reputation, and enhance your online footprint.  
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Vizium 360 and RealPatientRatings Contact: Bronwen Southard – [bsouthard@vizium.com](mailto:bsouthard@vizium.com) 800-267-1228  
ext 202



**Red Spot Interactive** has developed a software system that connects your marketing and patient acquisition data into one intuitive platform. We make it easy for you to increase profits by understanding every step of the patient acquisition and retention process based on your exact ROI.  
Call Today for the special FSPS Member 10% discount!

Red Spot Interactive Contact: Ryan Lehr - [rlehr@redspotinteractive.com](mailto:rlehr@redspotinteractive.com) 561-899-4124



A discounted medical malpractice program from an “A” Rated National Carrier – Discounts are subject to underwriting approval.

Southern Protective Group Contact: Teddy Gillen - [teddy@southernprotectivegroup.com](mailto:teddy@southernprotectivegroup.com) 404-550-5561



**Symplast** will waive the \$7500 setup/implementation/training fee for all FSPS Members!

Symplast Contact: Ronald Khadran – [rkhadaran@symplast.com](mailto:rkhadaran@symplast.com) 954-798-8520



The Laser Professionals provide preventative maintenance (PM) services, technical repair services, as well as buy, sell just about any piece of medical laser equipment. With over 10 years in the laser business, we pride ourselves on providing affordable, trustworthy & timely service for all your laser needs.

The Laser Professionals Contact - Rocke Greco - [rocke@thelaserprofessionals.com](mailto:rocke@thelaserprofessionals.com) 561-203-9776



**TouchMD** is a visual consultation, education, marketing and imaging software utilizing touchscreen technology that enhances the patient experience with the proven revenue generation.

TouchMD Contact: Chris Orchard – [corchard@toucmd.com](mailto:corchard@toucmd.com) 435-669-8700





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