

The Florida Society of Plastic Surgeons' VIP Member Benefit Program

A Valued Industry Partner (VIP) is a company that enters into an agreement with FSPS to provide our members with a valuable discount on the products and/or services they offer Plastic Surgeons. See the discounts below available exclusively to FSPS Members.



Since 1975, the American Association for Physician Leadership has helped physicians develop their leadership skills through education, career development, thought leadership and community building. FSPS members will be offered member rates.

AAPL Contact: Dawn McKnight – dmcknight@physicianleaders.org 813-636-2817



Applied Medico-legal Solutions Risk Retention Group, Inc. (AMS RRG) – 10% off all standard pricing for annual Medical Malpractice Liability premiums.

AMS Contact: Erica Eilson – Ewilson@AMSRRG.com 954-990-7052



ARX is offering cost plus or “interchange” plus pricing as well as a free EMV (Chip Card enabled) terminal to anyone that needs one. We will perform a no cost audit of any members current program to determine the potential savings of switching to this pricing model.

ARX Contact: Brian Fatigati – brian@arxpay.com 407-797-5829



Plastic Surgery Instrumentation ASSI Show Pricing Year Round!

ASSI Contact: Jim Allan – jallan@accuratesurgical.com 516-589-2149

BIODERMIS™ THE SCIENCE OF SKIN

For purchasing offices: Additional 10% off the professional discounted prices. For referring offices: Personalized 10% off coupon code for patients' use. (Representative must be contacted to take advantage of these offers).

Biodermis Contact: Roxanne Castillo – Roxanne@biodermis.com 702-260-4466



Specializing in income tax planning – let Capital Preservation Services, LLC prepare the perfect plan for you. Offering FSPS members 10% on all initial fees.

CPSLLC Contact: Wilson Dallas – Wilson@cpsllcms.com 601-936-3911



Christopher Nuland, Esq., lobbyist and attorney has had a long time relationship with The Florida Society of Plastic Surgeons. Mr. Nuland is available to all FSPS members.

Christopher Nuland, Esq. – nulandlawAqol.com – 904-355-1555



20% Discount on Individual Disability Insurance. A Special link to travel insurance, the options to cover 65% of the Physician's income, disability insurance to cover Resident's student loans, a free practice business evaluation, and a large lump sum benefit if the Physician is no longer able to practice surgery.

DOC-DI.com Contact: Maureen Kirschhofer, CLU, ChFC – maureenk1@bellsouth.net 904-730-9654



Galatea Surgical, Inc. is committed to enhancing and extending the life of aesthetic plastic and reconstructive procedures through the use of the next generation biomaterial, P4HB (poly-4-hydroxybutyrate). Galatea Surgical offers the First and Only 3D surgical scaffold for plastic and reconstructive surgery. Galatea is offering 10% off list price - EXCLUSIVELY to FSPS Members!

Galatea Contact: Lauren Graham Wohlwend - lgraham@galateasurgical.com 941-387-4543



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Media Sophia Contact: George Magalios - george@mediasophia.com 561-701-8612



obp is the leading global developer of single-use, self-contained, illuminating medical devices, we integrate light with device — making them one — creating effective and simplified single-use solutions. Our innovative products are used in more than 8,000 physician offices, clinics, surgery centers and hospitals throughout the United States and worldwide.

obp's ONETRAC is the first single-use cordless surgical retractor with integrated LED light source and smoke evacuation channel. This ready-to-use device eliminates the time and expense of reprocessing and reduces the risk of cross-contamination in the surgical setting by making reusable devices and fiber-optic light cables obsolete. Illumination in the depths of a surgical tissue pocket or cavity can now be met within seconds; no assembly, additional parts/components, or fiber-optic cables required.

All FSPS Members will be offered a price of \$300/box for all ONETRAC sizes. This discount constitutes a savings of \$50/box off list price (ONETRAC list price is \$350/box)

OBP Medical will also provide each Florida Society member (that requests one) a sample of their choice at No Charge

obp Contact: Courtney Morse - 1-978-291-6853 Ext. 121

www.obpmedical.com



10% Discount on all Silagen Scar Refinement Products!

New Medical Technology Contact: Mark Chenoweth - mark.chenoweth@newmedical.com 847-412-1000 xtn. 28



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This allows your office to be recognized correctly as a medical practice and receive designated lower rates for FSPS members.

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Quantus Solutions Contact: Michael DiPietro - mdipietro@quantussolutions.com 305-297-2137



Initial year pricing for new Members:

Monthly: \$284 per month (14% discount)
 Annual prepaid: \$3148.00 (20% discount)

Subsequent years:

Monthly: \$289 per month (12% discount)
 Annual prepaid: \$3277 (17% discount)

MedSpa Ancillary Profiles with paid surgical profile:

| MedSpa (Ancillary Profiles) with paid surgical profile | Billed Monthly | Incremental for each additional provider | Billed Annually (12 months for the cost of 10 - a 17% savings) |
|--|----------------|--|--|
| 1 | \$99.00 | | \$990.00 |
| 2 | \$179.00 | \$80.00 | \$1,790.00 |
| 3 | \$219.00 | \$40.00 | \$2,190.00 |
| 4 | \$259.00 | \$40.00 | \$2,590.00 |
| 5 | \$289.00 | \$30.00 | \$2,890.00 |
| 6 | \$319.00 | \$30.00 | \$3,190.00 |
| 7 | \$339.00 | \$20.00 | \$3,390.00 |
| 8 | \$359.00 | \$20.00 | \$3,590.00 |
| 9 | \$379.00 | \$20.00 | \$3,790.00 |
| 10 | \$399.00 | \$20.00 | \$3,990.00 |



Red Spot Interactive has developed a software system that connects your marketing and patient acquisition data into one intuitive platform. We make it easy for you to increase profits by understanding every step of the patient acquisition and retention process based on your exact ROI.

Call Today for the special FSPS Member 10% discount!

Red Spot Interactive Contact: Ryan Lehr - rlehr@redspotinteractive.com 561-899-4124



A discounted medical malpractice program from an "A" Rated National Carrier – Discounts are subject to underwriting approval.

Southern Protective Group Contact: Teddy Gillen - teddy@southernprotectivegroup.com 404-550-5561



“Symplast is beyond the conventional definition of an EHR or practice software. It’s founded by one of us, a plastic surgeon, and it has everything you need to run your aesthetic practice and extend the patient lifecycle.” -William Martin, M.D.

Board Certified Plastic Surgeon

Symplast will waive the \$7500 setup/implementation/training fee for all FSPS Members!

Symplast Contact: Ronald Khadran – rkhadaran@symplast.com 954-798-8520



Discounted merchant services program with reductions of 20% off processors fees. FREE EMV (chip ready) credit card terminals, PCI compliant, accepts Apple Pay, Samsung Pay, etc., SIGN ON BONUS up to \$1000!!, Reduced American Express fees, next day funding on all transactions including American Express!

Touchsuite Contact: Brendan Ivory – bivory@touchsuitsales.com 877-261-5436



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Universal Healthcare Consulting Contact: Eric Conn econn@universalhc.com 561-999-9371