## <u>The Florida Society of Plastic Surgeons' VIP Member Benefit</u> <u>Program</u>

A Valued Industry Partner (VIP) is a company that enters into an agreement with FSPS to provide our members with a valuable discount on the products and/or services they offer Plastic Surgeons. See the discounts below available exclusively to FSPS Members.



Since 1975, the American Association for Physician Leadership has helped physicians develop their leadership skills through education, career development, thought leadership and community building. FSPS members will be offered member rates.

AAPL Contact: Dawn McKnight - dmcknight@physicianleaders.org 813-636-2817



Applied Medico-legal Solutions Risk Retention Group, Inc. (AMS RRG) – 10% off all standard pricing for annual Medical Malpractice Liability premiums.

AMS Contact: Erica Eilson – <u>Ewilson@AMSRRG.com</u> 954-990-7052



ARX is offering cost plus or "interchange" plus pricing as well as a free EMV (Chip Card enabled) terminal to anyone that needs one. We will perform a no cost audit of any members current program to determine the potential savings of switching to this pricing model.

ARX Contact: Brian Fatigati - brian@arxpay.com 407-797-5829



Plastic Surgery Instrumentation ASSI Show Pricing Year Round!

ASSI Contact: Jim Allan – <u>jallan@accuratesurgical.com</u> 516-589-2149



For purchasing offices: Additional 10% off the professional discounted prices. For referring offices: Personalized 10% off coupon code for patients' use. (Representative must be contacted to take advantage of these offers).

Biodermis Contact: Sean Mahoney - seanm@biodermis.com 702-260-4466



Specializing in income tax planning – let Capital Preservation Services, LLC prepare the perfect plan for you. Offering FSPS members 10% on all initial fees.

CPSLLC Contact: Wilson Dallas – Wilson@cpsllcms.com 601-936-3911



Christopher Nuland, Esq., lobbyist and attorney has had a long time relationship with The Florida Society of Plastic Surgeons. Mr. Nuland is available to all FSPS members.

Christopher Nuland, Esq. - nulandlaw@aol.com - 904-355-1555



20% Discount on Individual Disability Insurance. A Special link to travel insurance, the options to cover 65% of the Physician's income, disability insurance to cover Resident's student loans, a free practice business evaluation, and a large lump sum benefit if the Physician is no longer able to practice surgery.

DOC-DI.com Contact: Maureen Kirschhofer, CLU, ChFC - maureenk1@bellsouth.net 904-730-9654



Galatea Surgical, Inc. is committed to enhancing and extending the life of aesthetic plastic and reconstructive procedures through the use of the next generation biomaterial, P4HB (poly-4-hydroxybutyrate). Galatea Surgical offers the First and Only 3D surgical scaffold for plastic and reconstructive surgery. Galatea is offering 10% off list price - EXCLUSIVELY to FSPS Members!

Galatea Contact: Lauren Graham Wohlwend - <a href="mailto:lgraham@galateasurgical.com">lgraham@galateasurgical.com</a> 941-387-4543



Introducing ILLUSIO. The next generation in computer imaging. Featuring the latest in 3D augmented reality technology, Illusio combines a fluid and lifelike 3D virtual image of your patient's breasts with a live image of her face and body to transform an iPad into a virtual mirror. Your patients can now see themselves and their future bodies in real time. When patients are able to see just what they will look like after surgery, size and outcome anxiety is reduced and patient satisfaction rates climb

Illusio Contact: Travis Eckert, Vice President of Sales - travis@illusioimaging.com 904-386-3231



Discounted web design, web marketing, email marketing, advertising and reputation management.

Media Sophia Contact: George Magalios - <a href="magage-george@mediasophia.com">george@mediasophia.com</a> 561-701-8612



15% off Renuva, an off-the-shelf allograft adipose matrix engineered to treat small-volume aesthetic irregularities, without the need for liposuction

MTF – Musculoskeletal Transplant Foundation Contact: Jon Werner - <u>Jonathan Werner@mtf.org</u> Direct: 732-661-2329



Pipeline Medical is a purchase aggregator for small and mid-sized practices. We provide members with 20-50% average cost savings on their medical supplies, all while savings staff 8-12 hours weekly on administrative tasks. It is completely free to join, and all orders can easily be placed Pipeline Medical's online webstore.

Pipeline Medical Contact: Zachary Ducharme - <u>ZDucharme@pipelineMedical.com</u> Direct:646-887-7059



10% Discount on all Silagan Scar Refinement Products!

New Medical Technology Contact: Mark Chenoweth - <a href="mark.chenoweth@newmedical.com">mark.chenoweth@newmedical.com</a> 847-412-1000 xtn. 28



Offering two pricing programs: 1.00% qualified rate program or interchange + 0.10% program. FREE Equipment: EMV Desktop terminal or virtual terminal (with or without credit card reader)

Quantus Solutions Contact: Michael DiPietro - mdipietro@quantussolutions.com 305-297-2137



Initial year pricing for new Members:

Monthly: \$284 per month (14% discount) Annual prepaid: \$3148.00 (20% discount)

Subsequent years:

Monthly: \$289 per month (12% discount) Annual prepaid: \$3277 (17% discount) MedSpa Ancillary Profiles with paid surgical profile:

MedSpa (Ancillary Profiles) with paid surgical profile	Billed Monthly	Incremental for each additional provider	Billed Annually (12 months for the cost of 10 - a 17% savings)
1	\$99.00		\$990.00
2	\$179.00	\$80.00	\$1,790.00
3	\$219.00	\$40.00	\$2,190.00
4	\$259.00	\$40.00	\$2,590.00
5	\$289.00	\$30.00	\$2,890.00
6	\$319.00	\$30.00	\$3,190.00
7	\$339.00	\$20.00	\$3,390.00
8	\$359.00	\$20.00	\$3,590.00
9	\$379.00	\$20.00	\$3,790.00
10	\$399.00	\$20.00	\$3,990.00



Red Spot Interactive has developed a software system that connects your marketing and patient acquisition data into one intuitive platform. We make it easy for you to increase profits by understanding every step of the patient acquisition and retention process based on your exact ROI.

Call Today for the special FSPS Member 10% discount!

Red Spot Interactive Contact: Ryan Lehr - rlehrl@redspotinteractive.com 561-899-4124



A discounted medical malpractice program from an "A" Rated National Carrier – Discounts are subject to underwriting approval.

 $Southern\ Protective\ Group\ Contact:\ Teddy\ Gillen\ -\ \underline{teddy@southernproctectivegroup.com}\ 404-550-5561$ 



Symplast will waive the \$7500 setup/implementation/training fee for all FSPS Members!

Symplast Contact: Ronald Khadran – <a href="mailto:rkhadaran@symplast.com">rkhadaran@symplast.com</a> 954-798-8520



Discounted merchant services program with reductions of 20% off processors fees. FREE EMV (chip ready) credit card terminals, PCI compliant, accepts Apple Pay, Samsung Pay, etc., SIGN ON BONUS up to \$1000!!, Reduced American Express fees, next day funding on all transactions including American Express!

Touchsuite Contact: Brendan Ivory - bivory@touchsuitesales.com 877-261-5436



10% off annual contract fees for all consulting services.

## Universal Healthcare Consulting and Universal HIPAA Compliance

The Complete Compliance Solutions for your Medical Practice.

Universal Healthcare Consulting Contact: Eric Conn <a href="mailto:econn@universalhc.com">econn@universalhc.com</a> 561-999-9371