

## The Florida Society of Plastic Surgeons' VIP Member Benefit Program

A Valued Industry Partner (VIP) is a company that enters into an agreement with FSPS to provide our members with a valuable discount on the products and/or services they offer Plastic Surgeons. See the discounts below available exclusively to FSPS Members.

Since 1975, the American Association for Physician Leadership has helped physicians develop their leadership skills through education, career development, thought leadership and community building. FSPS members will be offered member rates.

AAPL Contact: Dawn McKnight – [dmcknight@physicianleaders.org](mailto:dmcknight@physicianleaders.org)  
813-636-2817

Applied Medico-legal Solutions Risk Retention Group, Inc. (AMS RRG) – 10% off all standard pricing for annual Medical Malpractice Liability premiums. AMS Contact: Erica Eilson – [Ewilson@AMSRRG.com](mailto:Ewilson@AMSRRG.com) 954-990-7052

ARX is offering cost plus or “interchange” plus pricing as well as a free EMV (Chip Card enabled) terminal to anyone that needs one. We will perform a no cost audit of any members current program to determine the potential savings of switching to this pricing model. ARX Contact: Brian Fatigati – [brian@arxpay.com](mailto:brian@arxpay.com) 407-797-5829

Plastic Surgery Instrumentation ASSI Show Pricing Year  
Round! ASSI Contact: Jim Allan – [jallan@accuratesurgical.com](mailto:jallan@accuratesurgical.com)  
516-589-2149

For purchasing offices: Additional 10% off the professional discounted prices. For referring offices: Personalized 10% off coupon code for patients' use. (Representative must be

contacted to take advantage of these offers). Biodermis Contact: Sean Mahoney – [seanm@biodermis.com](mailto:seanm@biodermis.com) 702-260-4466

Capital Preservation Services specializes in income tax planning for high earners paying an excess of \$100,000 in taxes annually. Let the tax attorneys and consultants at CPS help you minimize your tax liability and keep more of your hard earned money. Contact Wilson Dallas for a free tax savings consultation to see how much you could be saving each year with their proven, systemized approach to income tax planning. FSPS members will receive a 10% discount on all initial fees to CPS. CPSLLC Contact: Wilson Dallas – [Wilson@cpsllcms.com](mailto:Wilson@cpsllcms.com) 601- 927-1679

Christopher Nuland, Esq., lobbyist and attorney has had a long time relationship with The Florida Society of Plastic Surgeons. Mr. Nuland is available to all FSPS members. Christopher Nuland, Esq. – [nulandlaw@aol.com](mailto:nulandlaw@aol.com) – 904-355-1555

20% Discount on Individual Disability Insurance. A Special link to travel insurance, the options to cover 65% of the Physician's income, disability insurance to cover Resident's student loans, a free practice business evaluation, and a large lump sum benefit if the Physician is no longer able to practice surgery. DOC-DI.com Contact: Maureen Kirschhofer, CLU, ChFC – [maureenk1@bellsouth.net](mailto:maureenk1@bellsouth.net) 904-730-9654

Emergency Services Training is a group of four health care professionals with over 140 years of pre- hospital, critical/intensive care, and anesthesia experience and over 100 years of clinical instruction. . Our classes are 100% stress-free and are usually completed in 2-3 hours, depending on class size and courses needed. We can do multiple courses in the same session/day and have your new, updated certifications delivered immediately.

Emergency Services Training Contact: Mike Ducharme - [afdretired@earthlink.net](mailto:afdretired@earthlink.net) (407) 467-0141.

Galatea Surgical, Inc. is committed to enhancing and extending the life of aesthetic plastic and reconstructive procedures through the use of the next generation biomaterial, P4HB (poly-4- hydroxybutyrate). Galatea Surgical offers the First and Only 3D surgical scaffold for plastic and reconstructive surgery. Galatea is offering 10% off list price - EXCLUSIVELY to FSPS Members!

Galatea Contact: Lauren Graham Wohlwend - [lgraham@galateasurgical.com](mailto:lgraham@galateasurgical.com)  
941-387-4543

Introducing ILLUSIO. The next generation in computer imaging. Featuring the latest in 3D augmented reality technology, Illusio combines a fluid and lifelike 3D virtual image of your patient's breasts with a live image of her face and body to transform an iPad into a virtual mirror. Your patients can now see themselves and their future bodies in real time. When patients are able to see just what they will look like after surgery, size and outcome anxiety is reduced and patient satisfaction rates climb

Illusio Contact: Travis Eckert, Vice President of Sales – [travis@illusioimaging.com](mailto:travis@illusioimaging.com)  
904-386-3231

LendingUSA is a leading provider of patient financing for elective medical procedures. Our platform allows patients to pay the out-of-pocket costs for procedures in low monthly payments, while ensuring you get paid quickly and reliably.

**\$100 SIGN UP  
OFFER!**

All FSPS members that are not currently a LendingUSA merchant will receive a \$100 American Express Gift Card upon successfully enrolling with the company. How LendingUSA Helps Your Practice No provider fees on prime loans. When you perform a \$5,000 procedure, you receive \$5,000 We approve loans up to \$35,000 so you can grow revenue with more high-cost procedures. Our high approval rates include a wide range of credit scores,

empowering you to help more patients afford treatment With our simple one-page application that can be completed in minutes, treatment can start the same day a patient is approved!

LendingUSA Contact: Matthew Lorton  
matthew@lendingusa.com (800)  
994-6177 Ext. 539

obp is the leading global developer of single-use, self-contained, illuminating medical devices, we integrate light with device - making them one - creating effective and simplified single-use solutions. Our innovative products are used in more than 8,000 physician offices, clinics, surgery centers and hospitals throughout the United States and worldwide.

obp's ONETRAC is the first single-use cordless surgical retractor with integrated LED light source and smoke evacuation channel. This ready-to-use device eliminates the time and expense of reprocessing and reduces the risk of cross-contamination in the surgical setting by making reusable devices and fiber-optic light cables obsolete. Illumination in the depths of a surgical tissue pocket or cavity can now be met within seconds; no assembly, additional parts/components, or fiber-optic cables required.

All FSPS Members will be offered a price of \$300/box for all ONETRAC sizes. This discount constitutes a savings of \$50/box off list price (ONETRAC list price is \$350/box)

OBP Medical will also provide each Florida Society member(that requests one) a sample of their choice at No Charge

obp Contact: Courtney Morse - 1-978-291-6853  
Ext. 121

Discounted web design, web marketing, email marketing, advertising and reputation management. Media Sophia Contact: George Magalios - [george@mediasophia.com](mailto:george@mediasophia.com)  
561-701-8612

15% off Renuva, an off-the-shelf allograft adipose matrix engineered to treat small-volume aesthetic irregularities, without the need for liposuction MTF – Musculoskeletal Transplant Foundation Contact: Jon Werner - [Jonathan\\_Werner@mtf.org](mailto:Jonathan_Werner@mtf.org) Direct: 732-661-2329

Pipeline Medical is a purchase aggregator for small and mid-sized practices. We provide members with 20- 50% average cost savings on their medical supplies, all while savings staff 8-12 hours weekly on administrative tasks. It is completely free to join, and all orders can easily be placed Pipeline Medical's online webstore. Pipeline Medical Contact: Zachary Ducharme - [ZDucharme@pipelineMedical.com](mailto:ZDucharme@pipelineMedical.com) Direct:646-887-7059

10% Discount on all Silagan Scar Refinement Products! New Medical Technology Contact: Mark Chenoweth - [mark.chenoweth@newmedical.com](mailto:mark.chenoweth@newmedical.com) 847-412-1000 xtn. 28

Offering two pricing programs: 1.00% qualified rate program or interchange + 0.10% program. FREE Equipment: EMV Desktop terminal or virtual terminal (with or without credit card reader) Quantus Solutions Contact: Michael DiPietro - [mdipietro@quantussolutions.com](mailto:mdipietro@quantussolutions.com) 305-297-2137

Initial year pricing for new Members:

Monthly: \$284 per month (14% discount) Annual prepaid: \$3148.00 (20% discount)

Subsequent years: Monthly: \$289 per month (12% discount)

Annual prepaid: \$3277 (17% discount)

MedSpa Ancillary Profiles with paid surgical profile:

**MedSpa (Ancillary Profiles) with paid surgical profile**

**Billed Billed Monthly Incremental for each additional provider**

**Annually (12 months for the cost of 10 - a 17% savings)** 1 \$99.00 \$990.00 2 \$179.00 \$80.00 \$1,790.00 3 \$219.00 \$40.00 \$2,190.00 4 \$259.00 \$40.00 \$2,590.00 5 \$289.00 \$30.00 \$2,890.00 6 \$319.00 \$30.00 \$3,190.00 7 \$339.00 \$20.00 \$3,390.00 8 \$359.00 \$20.00 \$3,590.00 9 \$379.00 \$20.00 \$3,790.00 10 \$399.00 \$20.00 \$3,990.00

Red Spot Interactive has developed a software system that connects your marketing and patient acquisition data into one intuitive platform. We make it easy for you to increase profits by understanding every step of the patient acquisition and retention process based on your exact ROI. Call Today for the special FSPS Member 10% discount! Red Spot Interactive Contact: Ryan Lehr - [rlehr@redspotinteractive.com](mailto:rlehr@redspotinteractive.com) 561-899-4124

A discounted medical malpractice program from an "A" Rated National Carrier – Discounts are subject to underwriting approval. Southern Protective Group Contact: Teddy Gillen - [teddy@southernprotectivegroup.com](mailto:teddy@southernprotectivegroup.com) 404-550-5561

Symplast will waive the \$7500 setup/implementation/training fee for all FSPS Members! Symplast Contact: Ronald Khadran – [rkhadaran@symplast.com](mailto:rkhadaran@symplast.com) 954-798-8520

TouchMD is a visual consultation, education, marketing and imaging software utilizing touchscreen technology that enhances the patient experience with the proven revenue generation. TouchMD Contact: Chris Orchard – [corchard@toucmd.com](mailto:corchard@toucmd.com) 435-669-8700p

Discounted merchant services program with reductions of 20% off processors fees. FREE EMV (chip ready) credit card terminals, PCI compliant, accepts Apple Pay, Samsung Pay, etc., SIGN ON BONUS up to \$1000!!, Reduced American Express fees, next day funding on all transactions including American Express! Touchsuite Contact: Brendan Ivory – [bivory@touchsuitsales.com](mailto:bivory@touchsuitsales.com) 877-261-5436

Compliance programs that meet Florida State Registered, AAAASF and AAAHC accreditation standards. UHC's compliance experts utilize UHCloud, the only compliance software that meets all accreditation standards including reports, policies, forms, logs, occurrence reporting and more. Contact UHC today to learn how compliance can be made easy! Email: [universalhc@universalhc.com](mailto:universalhc@universalhc.com) - 561-999-9371